

**CHAUTAUQUA LAKE ASSOCIATION
2011 PROGRAM OPERATIONAL MODE OPTIONS COMPARISON**

CHALLENGED WITH THE REALITY OF DESIGNING A SUMMER SERVICES PROGRAM UNDER SIGNIFICANTLY REDUCED INCOME CONDITIONS, THE CLA'S FINANCE AND EXECUTIVE COMMITTEES ANALYZED THE ANTICIPATED COSTS OF OPERATING WITHIN SEVERAL SCENARIOS, INCLUDING: (1) A FULL SERVICES PROGRAM SIMILAR TO THAT OFFERED IN 2008, (2) A MODERATELY REDUCED PROGRAM SIMILAR TO THAT OFFERED IN 2010, AND (3) A SUBSTANTIALLY REDUCED PROGRAM SIMILAR TO PROGRAMS OFFERED IN THE 1990s WHICH WOULD OFFER AT LEAST A SINGLE SERVICE PRESENCE IN EACH LAKESIDE COMMUNITY. BELOW IS A CHART WHICH DESCRIBES EACH OF THOSE THREE SCENARIOS IN TERMS OF 2011 DOLLARS AS CAN BEST BE ESTIMATED.

	(1) FULL SERVICES PROGRAM	(2) REDUCED TO 2010 SERVICES	(3) REDUCED TO 1990s SERVICES
	3 CREWS (NORTH, MIDDLE, SOUTH) 8 HARVESTERS 3 TRANSPORT VESSELS 4 SHORELINE CLEANUP BARGES 1 LAND BASED CLEANUP CREW 4 SECOND SHIFT SHORELINE CLEANUP BARGES ALL SUPPORTED BY 8 TRUCKS AND TOTALING 43 EMPLOYEES	3 CREWS (NORTH, MIDDLE, SOUTH) 6 HARVESTERS 3 TRANSPORT VESSELS 3 SHORELINE CLEANUP BARGES 1 LAND BASED CLEANUP CREW 3 SECOND SHIFT SHORELINE CLEANUP BARGES ALL SUPPORTED BY 8 TRUCKS AND TOTALING 30 EMPLOYEES	2 CREWS (NORTH & SOUTH) 4 HARVESTERS 2 TRANSPORT VESSELS 2 SHORELINE CLEANUP BARGES 1 DEBRIS COLLECTOR -- ONLY FOR EARLY JUNE STORM CLEAN-UP ALL SUPPORTED BY 5 TRUCKS AND TOTALING 18 EMPLOYEES
EXPENSES			
SALARIES	350,502	289,302	227,515
PAYROLL TAXES	70,100	57,860	45,503
NON-PAYROLL EXPENSE	<u>114,000</u>	<u>90,000</u>	<u>91,679</u>
TOTAL EXPENSES	534,602	437,162	364,697
INCOME			
CONTRIBUTIONS	150,000	150,000	150,000
GOVT SOURCES	101,500	101,500	101,500
MAINT GRANT	27,000	27,000	27,000
LENNA FOUNDATION	5,000	5,000	5,000
HSBC FOUNDATION	5,000	5,000	5,000
CRCF - UNRESTRICTED	20,000	20,000	20,000
CRCF - MATCHING	10,000	10,000	10,000
ICE PICK FUNDRAISER	7,000	7,000	7,000
FLARES/OTHER	<u>13,000</u>	<u>13,000</u>	<u>13,000</u>
TOTAL INCOME	338,500	338,500	338,500
NET INCOME (LOSS)	(196,102)	(98,662)	(26,197)

IN FEBRUARY, THE CLA BOARD DECIDED TO IMPLEMENT A PROGRAM SIMILAR TO OPTION 3 AS THE 2011 SUMMER SERVICE PROGRAM AND TO UNDERTAKE FUND RAISING EFFORTS TO ELIMINATE AN ANTICIPATED \$50,038 SHORTFALL WITH THE UNDERSTANDING THAT THE DECISION WOULD BE REVIEWED MONTHLY FOR FEASIBILITY IN REGARD TO INCOME/EXPENSE REALITIES. BY MAY ADEQUATE FUNDS HAD BEEN RAISED TO COVER THE INCOME SHORTFALL AND TO ALLOW FOR STAFFING TO BETTER IMPLEMENT OPTION 3. THE COMMITTEE DETERMINED THAT TO BEST IMPLEMENT OPTION 3 THAT AN ADDITIONAL \$26,197 WOULD BE REQUIRED AND IS CONTINUING FUND RAISING ACTIONS. FINANCES ARE TO BE REVIEWED MONTHLY WITH PROGRAM CHANGES POSSIBLY RESULTING.