

## CHAUTAUQUA LAKE ASSOCIATION

### 2011 PROGRAM COMPARISON OF POSSIBLE OPERATIONAL MODES

CHALLENGED WITH THE REALITY OF DESIGNING A SUMMER SERVICES PROGRAM UNDER SIGNIFICANTLY REDUCED INCOME CONDITIONS, THE CLA'S FINANCE AND EXECUTIVE COMMITTEES ANALYZED THE ANTICIPATED COSTS OF OPERATING WITHIN EACH OF THREE SCENARIOS: (1) A FULL SERVICES PROGRAM SIMILAR TO THAT OFFERED IN 2008, (2) A MODERATELY REDUCED PROGRAM SIMILAR TO THAT OFFERED IN 2010, AND (3) A SUBSTANTIALLY REDUCED PROGRAM SIMILAR TO PROGRAMS OFFERED IN THE 1990s WHICH WOULD OFFER AT LEAST A SINGLE SERVICE PRESENCE IN EACH LAKESIDE COMMUNITY. BELOW IS A CHART WHICH DESCRIBES EACH OF THE THREE SCENARIOS IN TERMS OF 2011 DOLLARS AS CAN BEST BE ESTIMATED.

	(1) FULL SERVICES PROGRAM	(2) REDUCED TO 2010 SERVICES	(3) REDUCED TO 1990s SERVICES
	3 CREWS (NORTH, MIDDLE, SOUTH) 8 HARVESTERS 3 TRANSPORT VESSELS 4 SHORELINE CLEANUP BARGES 1 LAND BASED CLEANUP CREW 4 SECOND SHIFT SHORELINE CLEANUP BARGES ALL SUPPORTED BY 8 TRUCKS AND TOTALING 43 EMPLOYEES	3 CREWS (NORTH, MIDDLE, SOUTH) 6 HARVESTERS 3 TRANSPORT VESSELS 3 SHORELINE CLEANUP BARGES 1 LAND BASED CLEANUP CREW 3 SECOND SHIFT SHORELINE CLEANUP BARGES ALL SUPPORTED BY 8 TRUCKS AND TOTALING 30 EMPLOYEES	2 CREWS (NORTH & SOUTH) 4 HARVESTERS 2 TRANSPORT VESSELS 2 SHORELINE CLEANUP BARGES  ALL SUPPORTED BY 5 TRUCKS AND TOTALING 14 EMPLOYEES
<b>EXPENSES</b>			
SALARIES	350,502	289,302	211,988
PAYROLL TAXES	70,100	57,860	42,398
NON-PAYROLL EXPENSE	<u>114,000</u>	<u>90,000</u>	<u>85,500</u>
TOTAL EXPENSES	534,602	437,162	339,886
<b>INCOME</b>			
CONTRIBUTIONS	150,000	150,000	150,000
GOVT SOURCES	99,850	99,850	99,850
MAINT GRANT	27,000	27,000	27,000
FLARES/OTHER	<u>13,000</u>	<u>13,000</u>	<u>13,000</u>
TOTAL INCOME	289,850	289,850	289,850
<b>NET INCOME (LOSS)</b>	(244,752)	(147,312)	(50,036)

ON FEBRUARY 19, THE EXECUTIVE COMMITTEE UNANIMOUSLY AGREED TO IMPLEMENT OPTION 3 AS THE 2011 SUMMER SERVICE PROGRAM AND TO ACCORDINGLY UNDERTAKE FUND RAISING EFFORTS TO ELIMINATE THE ANTICIPATED DEFICIT WITH THE UNDERSTANDING THAT THE DECISION WOULD BE REVIEWED MONTHLY FOR FEASIBILITY IN REGARD TO INCOME/EXPENSE REALITIES.